



# Executive Advisory Workshop



## Apiphani introduces our complimentary, on-site executive workshop

that brings senior SAP and AI practitioners directly to your team — helping you align on priorities, uncover quick wins, and build a roadmap grounded in real-world expertise. **Clarity you can act on. Starting day one.**

## The Opportunity

Technology decisions shouldn't be made in a vacuum. Apiphani's Advisory Workshop is a structured, hands-on engagement built for business and technology leaders who want expert perspective on a pressing SAP or AI challenge *before* committing to a longer investment. **No fees. No pressure. Just honest, experienced counsel.**

- ✔ **Four Hours** | Plus 60-min. virtual kickoff
- ✔ **On Site** | Facilitated at your location
- ✔ **No Fee** | Complimentary session
- ✔ **Real Deliverables** | Provided in 3-5 days

## How It Works

- 1 Stakeholder Alignment Call**  
A 60-minute virtual kickoff to confirm scope, align on priorities, and ensure the on-site time is maximally focused.
- 2 On-Site Facilitated Workshop**  
Senior practitioners lead a structured, discovery-driven session using real-world frameworks and your team's input.
- 3 Impact Assessment**  
We conduct a thorough analysis, to benchmark your environment and translate findings into prioritized recommendations.
- 4 Findings Read-out**  
A clear, actionable presentation of quick wins, strategic priorities, and a proposed roadmap — so you can move forward with confidence.

## What You Gain

- Senior-level perspective on your SAP landscape or AI readiness
- Identification of high-value, quick-win opportunities
- Business and IT stakeholder alignment on priorities
- A phased roadmap grounded in real feasibility
- Confidence to make informed investment decisions
- Access to Apiphani's 16+ years of regulated industry expertise

## Available Focus Areas

<b>SAP Health Check</b>	Assess landscape health, custom code complexity, and modernization priorities.
<b>Cloud ERP Migration Assessment</b>	Evaluate readiness, complexity, and ROI for an S/4HANA cloud migration.
<b>SAP Upgrade Assessment</b>	Determine technical and functional readiness for an upcoming SAP upgrade.
<b>SAP BTP Environment Assessment</b>	Evaluate BTP adoption maturity, governance, and value realization.
<b>SAP AI Strategy Joule &amp; BTP AI</b>	Assess readiness for AI adoption within the SAP ecosystem, including governance foundations.
<b>Data Readiness &amp; Governance</b>	Determine the organization's data foundation maturity for BI, ML, and AI initiatives.

## Proven Results

### CASE STUDY

#### Hunt Consolidated, Inc.

Oil & Gas / Multi-Industry Conglomerate

Situation: Significant SAP investment yielding low user adoption, unclear ROI, and no consensus on modernization priorities.

#### Apiphani's Action

Delivered a One-Day Quick Hits Workshop that brought business, IT, and financial stakeholders together to align on a tiered project framework.

#### Outcome

**Multi-Phased I Implementation with Quick Time-to-Value Wins and optimal ROI**

Why **apiphani**

**1,200+**  
Environments Supported

**100% Uptime**  
Since 2023 in Production Environments

**98%**  
Client Retention

**16+ Years**  
Practitioner Experience

SAP Platinum Partner  
AWS SAP Services Competency Partner